



FOUNDATION DIRECTOR



Kearsney College is a leading independent high school for boys situated between Durban and Pietermaritzburg. The College requires the services of a suitably experienced individual with the required skills and competencies to fulfil the role of Foundation Director from 01 January 2022.

The Foundation Director is responsible for bringing funds into the College through:

- identifying fundraising opportunities and potential revenue sources;
- securing long-term donor funding for pupils;
- cultivating and establishing relationships with prospective and existing donors and sponsors;
- identifying and developing relationships with bursary pupils;
- securing sponsorship revenue;
- planning and managing fundraising campaigns from inception to completion;
- managing social media publicity and campaigns;
- co-ordination of sponsored festivals and events;
- management of alumni relations and collaborating with the Old Boys' Executive;
- growing the Kearsney Development Fund;
- management of the Foundation Office;

The skills required for the position include:

- experience of successfully developing, leading and motivating a team;
- experience of financial management and budgetary controls;
- setting strategic objectives, targets and goals;
- strategic project planning skills;
- social media skills;
- excellent interpersonal skills;
- excellent written and verbal communication skills;
- excellent public speaking and presentation skills;
- influencing and negotiating skills;
- the ability to deliver;
- managing brand alignment with the Marketing Director;
- an appreciation for the value of diversity.

The ideal qualification for the position is a business degree with extensive fundraising campaign experience. A direct and meaningful connection with Kearsney College will be an advantage.

Kindly forward a three-page CV to: lindsay@dixierecruitment.co.za. Reference: "Kearsney College".

Your application must include 3 contactable referees, one of whom should be from your current employer.

Closing date: Friday 26 November 2021

www.kearsney.com

Kearsney College reserves the right to not make an appointment. An application does not entitle the applicant to an interview. Only short-listed candidates will be contacted. Applicants are advised that if they have not been contacted by 9 December 2021, please accept that your application has been unsuccessful.

In terms of the Protection of Personal Information Act, 4 of 2013, section 11(1)(a), by applying for this vacancy, you grant Kearsney College consent to use your CV and personal details for the purpose of application to this specific role. The personal information of unsuccessful applicants will be destroyed once the purpose for which the personal information was collected ceases to exist.